

# Ad Effectiveness Measurement Brand Effect Analysis

#### **How it Works**

**ABCS Insights** has developed a technology solution coupled with a single source dataset to measure full funnel attribution of advertising across all screens.

For Brand Effect studies, **ABCS Insights** matches ad exposures to 100% opt-in panelists to glean attitudinal insights into brand awareness, changes in perceptions / preferences, intent and more. Our 'long form' offering allows for custom questionnaires delivering the exact insight your client requires.

**ABCS Insights** large panel combined with cookie-less technology delivers unheralded and industry leading feasibility. Our standard delivery includes 500 test / 500 control completes.

#### **Data Sources for Brand:**

Survey Panel Network (70M Global, 20M US opt-in members)

All results stat tested at 80%/90% confidence

## Methodology

ABCS Insights uses industry accepted test vs. control experimental design. Test consumers (exposed to campaign) and control consumers (not exposed to campaign) are carefully matched and balanced using IPF.

### Standard Reporting

#### Aided / Unaided Brand Awareness:

The level of product or brand recognition – prompted & unprompted

#### **Brand Favorability:**

The capturing of your opinion about a particular product or brand

#### Ad & Message Recall:

The ability to remember seeing an ad and / or the specific messaging

#### **Brand Attributes:**

An indication of how strongly you agree or disagree with a statement defining a product or brand

#### **Recommendation:**

The likelihood to recommend a product or brand

#### **Purchase Consideration & Intent:**

The likelihood to consider buying or actually expressing the intent to buy

Custom Fields Important to Your Client: Included



## **Brand Effect Analysis: Snapshot**



Capability	Description
Detailed Segmentation Cuts for Agencies	Available cuts for optimization and reporting:  • By Platform • By Ad Frequency • By Creative • By Demographics • By Tactics  API delivery to agency custom endpoints available.
Capture Deterministic Social Exposures Across Your Entire Media Plan	Low impression thresholds with Industry-leading 100% opted-in browser and mobile app metered panel for social platforms.  PlouTube  To p
Actionable Data	Weekly dashboard updates for actionable insights.
Weighted and Balanced Reporting	Reports and dashboard are weighted and balanced.
Comprehensive Coverage of Your Plan	<ul> <li>We measure where your campaign appears:</li> <li>Digital or Taggable Media and CTV</li> <li>Social (passive tracking on creatives)</li> <li>Linear, Addressable &amp; Local TV</li> <li>Print</li> <li>OOH and DOOH</li> <li>Radio</li> <li>Streaming TV</li> </ul>

Available post-campaign only

## **Brand Effect Analysis: Differentiators**



Capability	Description
Sales Attribution	See how your ads drove <b>actual sales</b> for 40 million consumers. <sup>2</sup>
Custom and Verbatims	<ul> <li>Al-enabled sentiment and long form verbatim analysis.</li> <li>Open-ended and verbatim questions are reported through word cloud and sentiment analysis.</li> <li>Any questions can be changed, tweaked or edited. Fully customizable surveys.</li> </ul>
Robust Coverage of a Fragmented TV Landscape	Partnerships with MVPD (ex Comcast, DISH) and STB vendors allow for deterministic measurement of millions of households, for broadcast, addressable, streaming and more.
Trigger Surveys for Brands	<ul> <li>Understand what drove the sale through interviews with verified buyers.</li> <li>Understand why a sale happened (or didn't happen).</li> <li>Was it the packaging, the promotion, the pricing, or something else?</li> </ul>
Trusted by Brands	Measured 1,100+ campaigns in past 12 months for companies like yours. <sup>3</sup> Stable and detailed normative performance database to compare Results.

- 2. Available on Brand Lift+
- 3. From Jan 1, 2024 to Dec 31, 2024